

THE WAY WE DO BUSINESS

YESTERDAY, TODAY AND TOMORROW

We must provide the best possible service.

All customers, vendors, and prospects must find it easy and enjoyable to do business with us.

We resolve (or at least respond to) any complaint within 48 hours.

We must work harder and smarter than our competition.

We insist on excellence from all of our people.

We consider the future impact of today's actions.

We must collect a fair price for our superior performance.

We save our customers' money by delivering quality, on or ahead of schedule, and with better communication than our competitors.

Our customers gladly pay a fair price because we deliver.

We must all be Hogg Construction salesmen.

No one has the right to damage the future of the Company or its workers' pay by offending a customer.

Our people must learn to know the customers they serve.

We must treat our people with dignity and respect.

Each individual in our firm can make a difference.

We value intensity, teamwork, and common sense judgment.